



## **Barry Matheny Promoted To Vice President, John L. Scott Real Estate Business Development**

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Seattle – J. Lennox Scott, Chairman and CEO of John L. Scott Real Estate is pleased to announce the promotion of Barry Matheny to Vice President of Business Development. Matheny previously served as John L. Scott's Senior Director of Business Development.

"This promotion is a direct reflection of Barry's outstanding achievements within John L. Scott's eBusiness and Relocation departments over the past five years. During this time, Barry and his team have built one of the most successful eBusiness departments in the nation," said Scott.

Matheny has many years of widely varied experience in real estate and relocation, following a very successful 25-year career for a national communication company. During that time, he held executive management positions both domestically and internationally and learned first-hand the value of Relocation services during many moves both within the U.S. and abroad.

After several years as a real estate professional and associate broker with John L. Scott, Matheny was appointed to Director of eBusiness (Internet Lead Management) in 2006. In January 2009, he was promoted to Senior Director of Business Development with responsibility of John L. Scott's Relocation and eBusiness Departments.

As Vice President of Business Development, Matheny is responsible for building and implementing processes that allow the team members in John L. Scott's eBusiness and Relocation departments to respond quickly to the needs of their clients. He also manages relations between these departments and John L. Scott office management and agents. Matheny is responsible for representing John L. Scott in partnerships with the Leading RE Network, third party relocation companies, moving and storage companies, temporary housing companies, financing companies, buy-out companies, and John L. Scott corporate support services.

“Under Barry’s leadership, John L. Scott has exponentially strengthened and expanded our relationships with current accounts and new clients,” said Scott.

Matheny sums it all up by saying, “My primary focus is on the customer and by providing the best customer service possible we make each transaction a great experience that will continue to bring additional business to John L. Scott.”

To contact Barry Matheny, please email [Barrettm@johnlscott.com](mailto:Barrettm@johnlscott.com).

#### About John L. Scott Real Estate

John L. Scott has 130 offices and more than 3,200 sales associates in the states of Washington, Oregon, and Idaho. Last year, John L. Scott closed over 25,000 transactions for more than 7 billion dollars in volume sales. John L. Scott’s award-winning website – [www.JohnLScott.com](http://www.JohnLScott.com) - is one of the most heavily trafficked real estate company websites in the nation with over one million user visits per month.

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