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John L. Scott Real Estate Acquires Prudential Kelstrup Realtors

Bellingham, WASH – Joe Spencer, President and COO of John L. Scott Real Estate, announces the acquisition of Bellingham based Prudential Kelstrup Realtors, which was owned and operated by Gordon Stafford for the past 15 years. Stafford's 32 agents will move to John L. Scott's Bellingham branch location in Barkley Village, resulting in a total of 75 agents. Stafford will also move to John L. Scott where he will continue to work in sales while also supporting managing broker, Michael X. Ford, through the transition. Stafford says that he is excited about joining John L. Scott because of the company's cutting-edge technology tools, training programs, and extensive marketing support.

"John L. Scott has been interested in expanding its presence in Bellingham for some time; however we were very selective because we wanted to find a high caliber company that aligns well with our business model and company culture," said Spencer. "After meeting with Gordon and members of his team, we knew we had found our match." Spencer added that the slowdown of the real estate market will continue to provide John L. Scott with favorable growth opportunities throughout the Pacific Northwest.

The John L. Scott Bellingham office is located at 2930 Newmarket St., Suite 111 and can be reached by calling (360) 671-9640.

For more information, please contact Shelley Rossi: shelleyro@johnlscott.com or 206-230-7627.

About John L. Scott Real Estate

John L. Scott Real Estate was founded in 1931 and is currently led by third generation chairman and CEO, J. Lennox Scott. With more than 4,000 sales associates in 145 offices in Washington, Oregon, and Idaho, John L. Scott is considered one of the most productive real estate companies in the nation. Last year, John L. Scott closed over 44,000 transactions for 14.6 billion dollars in volume sales. The award-winning website, www.johnlscott.com, receives over one million user visits a month.

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